## Fourth Quarter \& Full Year 2014 Earnings Presentation

February 9, 2015

## Safe Harbor

FORWARD-LOOKING STATEMENTS: This presentation contains forward-looking statements concerning management's expectations, goals, objectives and similar matters, which are subject to risks and uncertainties. These forward-looking statements may include comments concerning our product and entertainment plans, anticipated product performance, business opportunities, plans and strategies, costs and cost savings initiative, financial goals and expectations for our future financial performance and achieving our objectives, and the anticipated impact of foreign exchange rates. There are many factors that could cause actual results and experience to differ materially from the anticipated results or other expectations expressed in these forward-looking statements, including consumer and retailer interest in and acceptance of our products and product lines, changes in marketing and business plans and strategies as well as future global economic conditions, including foreign exchange rates. Some of those factors are set forth in the Company's Annual Reports on Form 10-K, in the Company's Quarterly Reports on Form 10-Q, in the Company's Current Reports on Form 8-K, the risk factors in the earnings release for the fourth quarter and in the Company's other public disclosures. The Company undertakes no obligation to make any revisions to the forward-looking statements contained in this presentation to reflect events or circumstances occurring after the date of this presentation.

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## Fourth Quarter 2014 Snapshot

## Growth in Franchise Brands and key partner brands; Significant negative FX impact in the quarter; Operating Profit growth across all segments

$>$ Q4 Net Revenues \$1.3B up 1\% year-over-year

- Q4 Net revenues up 7\% absent negative \$75.4M impact in the quarter
- U.S and Canada segment was flat; International segment up 2\%; Entertainment and Licensing segment up 10\%
- Emerging markets continue to post strong gains: Up 9\% year-over-year; Up approximately 28\% absent FX
>Franchise Brands up 30\% year-over-year
- All seven Franchise Brands grew year-over-year
- LITTLEST PET SHOP; MAGIC: THE GATHERING; MONOPOLY; MY LITTLE PONY; NERF; PLAY-DOH; TRANSFORMERS
> Adjusted Operating Profit up 4\% year-over-year to 17.6\% of revenues
- U.S and Canada segment profit up 17\%
- International segment profit up 7\%
- Entertainment \& Licensing up 37\%
> Adjusted Net Earnings of \$154.9M, or \$1.22 per diluted share, in Q4 2014 vs. \$148.8M, or \$1.12 per diluted share, in Q4 2013


## Full Year 2014 Snapshot

## Revenue and profit growth across all segments; Strong Franchise Brand growth; Significant return of capital to shareholders

## Full Year 2014 Net Revenues \$4.3B up 5\% year-over-year

- Absent negative FX impact of \$93.4M, FY 2014 revenues grew 7\%
- U.S and Canada segment up 1\%; International segment up 8\%; Entertainment \& Licensing segment up 15\%
- Emerging markets continue to post strong gains: Up 20\% year-over-year; Up approximately $30 \%$ absent FX


## >Franchise Brands up 31\% year-over-year

- Six of seven Franchise Brands grew year-over-year
- MAGIC: THE GATHERING; MONOPOLY; MY LITTLE PONY; NERF; PLAY-DOH; TRANSFORMERS
> Adjusted Operating Profit up 7\% year-over-year to 14.9\% of revenues
- U.S and Canada segment profit up 7\%
- International segment profit up 17\%
- Entertainment \& Licensing up 28\%
> Adjusted Net Earnings of \$408.7M, or $\$ 3.15$ per diluted share in 2014 vs. $\$ 372.4 \mathrm{M}$, or $\$ 2.83$ per diluted share 2013

FY 2014 Adjusted net eamingsexclude pre-tax charges of $\$ 28.3$ million associated with restructuring of the Company'sjoint venture television network and $\$ 5.2$ million a ssociated with other restructuring activitieswhich were more than offset by a pre-tax benefit of $\$ 36.0$ million from the sale of licensed rights for intellectual property and $\$ 6.6$ million in favorable tax adjustments related to tax exam settlements. FY 2013 Adjusted net eamings exclude pre-tax charges of $\$ 36.7$ million associated with restructuring, $\$ 7.0$ million of related pension costs, $\$ 61.1$ million associated with the settlement of an adverse a rbitration a ward, $\$ 40.6$ million of charges related to certain non-strategic brands aswell as a $\$ 23.6$ million favorable tax adjustment. Refer to slides $26,27,29$ and 30 for a reconciliation of "AsReported" to "AsAdjusted" fina ncials

## Fourth Quarter \& Full Year Net Revenue Performance

(\$ millions, unaudited)


Full Year Revenues Up in All Operating Segments: U.S. and Canada; International; Entertainment and Licensing Q4 14 Revenues up in all Seven Franchise Brands Full Year Revenues Up in Six of Seven Franchise Brands
Foreign Exchange had a Negative \$75.4M Impact on Q4 2014 and a Negative \$93.4M Impact for the Full Year 2014

## Fourth Quarter Segment Net Revenues



## U.S. and Canada

 Strong POS trends at year-end; Inventory in good position; Strong Franchise Brand POSInternational
Revenues up 13\% absent FX impact;
Emerging markets up 9\% and up approx. 28\% absent FX impact

Entertainment and Licensing
Revenue growth driven by Lifestyle Licensing for Franchise Brands; MY LITTLE PONY \& TRANSFORMERS

## Full Year Segment Net Revenues



## U.S. and Canada

 Growth in all seven Franchise Brands and Marvel; Return to growth for the segment; Revenue growth offset decline in Furby andBeyblade

International
Revenues up 13\% absent FX impact; Emerging markets up 20\% or approximately 30\% absent FX; Growth in many developed markets

Entertainment and Licensing
Revenue growth driven by Lifestyle Licensing for Franchise Brands; MY LITTLE PONY \& TRANSFORMERS

## International Segment Revenues

Fourth Quarter and Full Year International Segment Revenue Growth Including and Excluding the Impact of Foreign Currency Translation

| (\$ millions, unaudited) | Q4 2014 As <br> Reported | Q4 2014 <br> Absent FX | FY 2014 As <br> Reported | FY 2014 <br> Absent FX |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Europe | $-1 \%$ | $12 \%$ | $6 \%$ | $11 \%$ |
| Latin America | $2 \%$ | $10 \%$ | $14 \%$ | $19 \%$ |
| Asia Pacific | $17 \%$ | $21 \%$ | $10 \%$ | $11 \%$ |
| International | $2 \%$ | $13 \%$ | $8 \%$ | $13 \%$ |

> Foreign Exchange Impact
> Fourth Quarter 2014: -\$75.4M; Full Year 2014: -\$93.4M Absent FX: Emerging Markets up approximately $28 \%$ in Q4 2014 and $30 \%$ in FY 2014

## Fourth Quarter \& Full Year Net Revenues

## By Product Category

| (\$ millions, unaudited) | $\begin{array}{r} \text { Q4 } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Q4 } \\ 2013 \end{array}$ | Change | $\begin{array}{r} \text { FY } \\ 2014 \end{array}$ | $\begin{array}{r} \text { FY } \\ 2013 \end{array}$ | Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Boys | \$ 422 | \$ 349 | +21\% | \$ 1,484 | \$ 1,238 | +20\% |
| Games | 418 | 437 | -4\% | 1,260 | 1,311 | -4\% |
| Girls | 312 | 349 | -10\% | 1,023 | 1,002 | +2\% |
| Preschool | 146 | 146 | - | 511 | 532 | -4\% |
| Total | \$ 1,299 | \$1,282 | +1\% | \$ 4,277 | \$4,082 | +5\% |

Growth in all Franchise Brands in Q4 and six of seven for the full year; MARVEL remained strong contributor to revenue growth; FURBY and BEYBLADE declined in both Q4 and FY 2014 as expected

## Fourth Quarter Major Expense Items

(Absent Charges)

|  | Q4 <br> (\$ millions, unaudited) | Q4 <br> 2014 | Q4 2014 <br> Change <br> YOY | Q4 <br> Revenue |
| :--- | ---: | ---: | ---: | ---: |
| Cost of Sales | $\$ 517$ | $\$ 535$ | $-3 \%$ | $39.8 \%$ |
| Royalties | $\$ 91$ | $\$ 90$ | $+1 \%$ | $7.0 \%$ |
| Product Development | $\$ 65$ | $\$ 53$ | $+24 \%$ | $5.0 \%$ |
| Advertising | $\$ 124$ | $\$ 121$ | $+2 \%$ | $9.5 \%$ |
| Amortization of <br> Intangibles | $\$ 15$ | $\$ 21$ | $-30 \%$ | $1.1 \%$ |
| Program Production Cost <br> Amortization | $\$ 11$ | $\$ 14$ | $-17 \%$ | $0.9 \%$ |
|  <br> Administration | $\$ 247$ | $\$ 229$ | $+8 \%$ | $19.0 \%$ |

## Full Year Major Expense Items

(Absent Charges)

|  | FY 2014 | FY <br> (\$ millions, unaudited) | \% <br> Change <br> YOY | FY 2014 <br> \% of <br> Revenue |
| :--- | ---: | ---: | ---: | ---: |
| Cost of Sales | $\$ 1,698$ | $\$ 1,663$ | $+2 \%$ | $39.7 \%$ |
| Royalties | $\$ 308$ | $\$ 275$ | $+12 \%$ | $7.2 \%$ |
| Product Development | $\$ 223$ | $\$ 203$ | $+9 \%$ | $5.2 \%$ |
| Advertising | $\$ 420$ | $\$ 398$ | $+6 \%$ | $9.8 \%$ |
| Amortization of <br> Intangibles | $\$ 53$ | $\$ 58$ | $-10 \%$ | $1.2 \%$ |
| Program Production <br> Cost Amortization | $\$ 47$ | $\$ 48$ | $-1 \%$ | $1.1 \%$ |
|  <br> Administration | $\$ 889$ | $\$ 839$ | $+6 \%$ | $20.8 \%$ |

## Fourth Quarter Operating Profit

(\$ Millions, Unaudited)

## As Reported Quarterly Operating Profit



As Adjusted Quarterly Operating Profit


AsAdjusted operating profit up 4\% As Adjusted operating profit margin increased to $17.6 \%$ versus 17.2\% in 2013 on higher revenues and improved operating expense leverage

## Full Year Operating Profit

(\$ Millions, Unaudited)

## As Reported Operating Profit



## Fourth Quarter Segment Operating Profit

## (As Reported) <br> \$150



## U.S. and Canada

Favorable product mix; Expense leverage

## Intemational

 Higher revenues; Operating margin increased to 18.2\%; Up 15\% absent FXEnterta inment and Licensing
High revenues; Lower costs, inc luding lower program production a mortization

## Full Year Segment Operating Profit


U.S. and Canada Higher revenues;
Favorable product mix; Expense leverage

Intemational
Higher revenue; operating expense leverage; Up 23 \% absent FX

## Enterta inment and

 Licensing Growth in lifestyle licensing revenue driven by MY UTLE PONY AND TRANSFO RMERS
## Fourth Quarter Net Earnings Attributable to Hasbro, Inc.

As Reported Quarterly
Net Eamings
(\$ millions, except per
share, unaudited)
$\$ 200$
$\$ 150$
$\$ 100$
$\$ 50$
\$-


As Adjusted Quarterly Net Eamings

|  | 2013 |  | 2014 |
| :---: | :---: | :---: | :---: |
| \$200 | \$149 | +4\% | \$155 |
| \$150 |  |  | \$1.22 |
| \$100 | per |  | per |
| \$50 | diluted share |  | diluted share |

Adjusted Net Earnings up 4\% year-over-year
Q4 2014 Non-Operating Expense, net was \$18M vs. \$22M in 2013 Q4 2014 Non-Operating Expense, as adjusted was \$37M vs. \$26M in 2013

## Full Year Net Earnings Attributable to Hasbro, Inc.



Adjusted Net Earnings up 10\% year-over-year
2014 Non-Operating Expense was \$95M vs. \$115M in 2013 2014 Non-Operating Expense, as adjusted was \$102M vs. \$100M in 2013

Full Year 2014 underlying tax rate of 26.5\% versus 25.8\% in Full Year 2013

## Year End Key Cash Flow \& Balance Sheet Data*

| (\$ millions, unaudited) | $\begin{array}{r} \text { Dec. 28, } \\ 2014 \end{array}$ | $\begin{array}{r} \text { Dec. } 29, \\ 2013 \end{array}$ | Notes |
| :---: | :---: | :---: | :---: |
| Cash | \$893 | \$682 | Returned more cash to shareholders in 2014; Received $\$ 64.4 \mathrm{M}$ from sale of $10 \%$ share of TV network joint venture |
| Depreciation | \$105 | \$103 |  |
| Amortization of Intangibles | \$53 | \$78 | 2013 Includes write-off of IP |
| Television Program Spending | \$31 | \$41 | Continued investment in programming |
| Capex | \$113 | \$112 |  |
| Dividends Paid | \$ 217 | \$156 | Next dividend payment on 2/17/15; Quarterly dividend increased 7\% to \$0.46 per share payable May 15, 2014 |
| Stock Repurchase | \$460 | \$103 | Board authorization increased additional \$500M announced Feb. 9, 2015 |
| Operating Cash Flow (Trailing Twelve Months) | \$454 | \$401 | Strong cash flow in 2014 |
| Accounts Receivable | \$1,095 | \$1,094 | DSOs down one day YOY at 76 days |
| Inventory | \$340 | \$349 | Well positioned; US/CAN down; Up in International \& Emerging Markets |

## Dividends



- Announced 7\%, or \$0.03 per share, increase in quarterly dividend to \$0.46per share
- Dividend payable May 15, 2015 to shareholders of record at the close of business on May 1, 2015
- Eleventh increase in 12 years
- Quarterly dividend has grown from \$0.03 in 2003 to \$0.46 in 2015
- Q4 2014 dividend of \$0.43 announced on Dec. 11, 2014 and payable February 17, 2015 to shareholders of record at the close of business February 3, 2015
*2012 and 2013 a nnual dividend rates have been adjusted to move accelerated payment paid in 2012 to 2013.
19 ** 2015 a nnual dividend rate is projected.


## Stock Buyback



- Repurchased 101 M shares at a total cost of $\$ 3.3 B$ since program inception
- Announced Feb. 9, 2015, that the Board of Directors authorized the repurchase of an additional \$500M of common stock
- At year-end \$64.2M remained available in the current share repurchase authorization
- In the fourth quarter 2014, repurchased 2.1M shares at a cost of $\$ 119.5$ million and an average price of $\$ 56.32$
- In full year 2014, repurchased 8.5 M shares at a cost of $\$ 460.7$ million and an average price of \$54.26.


## BRAND BLUEPRINT



## Fourth Quarter and Full Year Consolidated Statements of Operations, As Reported

| (\$ millions, unaudited) | Dec. 28, 2014 | \% Net Revenues | Dec. 29, 2013 | \% Net Revenues | Dec. 28, 2014 | \% Net Revenues | Dec. 29, 2013 | \% Net Revenues |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Revenues | \$1,299 | 100.0\% | \$1,282 | 100.0\% | \$4,277 | 100.0\% | \$4,082 | 100.0\% |
| Cost of Sales | 517 | 39.8\% | 536 | 41.8\% | 1,698 | 39.7\% | 1,673 | 41.0\% |
| Royalties | 91 | 7.0\% | 95 | 7.4\% | 305 | 7.1\% | 339 | 8.3\% |
| Product Development | 65 | 5.0\% | 53 | 4.2\% | 223 | 5.2\% | 208 | 5.1\% |
| Advertising | 124 | 9.5\% | 121 | 9.4\% | 420 | 9.8\% | 398 | 9.8\% |
| Amortization of Intangibles | 15 | 1.1\% | 41 | 3.2\% | 53 | 1.2\% | 78 | 1.9\% |
| Program Production Cost Amortization | 11 | 0.9\% | 14 | 1.1\% | 47 | 1.1\% | 48 | 1.2\% |
| Selling, Distribution \& Administration | 252 | 19.4\% | 238 | 18.6\% | 896 | 20.9\% | 872 | 21.3\% |
| Operating Profit | 224 | 17.2\% | 184 | 14.3\% | 635 | 14.9\% | 467 | 11.4\% |
| Interest Expense | 23 | 1.8\% | 19 | 1.5\% | 93 | 2.2\% | 106 | 2.6\% |
| Other (Income) Expense, Net | (5) | -0.4\% | 3 | 0.2\% | 2 | 0.1\% | 10 | 0.2\% |
| Earnings Before Income Taxes | 205 | 15.8\% | 161 | 12.6\% | 540 | 12.6\% | 352 | 8.6\% |
| Income Taxes | 37 | 2.8\% | 33 | 2.6\% | 127 | 3.0\% | 68 | 1.6\% |
| Net Earnings | 169 | 13.0\% | 128 | 10.0\% | 413 | 9.7\% | 284 | 7.0\% |
| Net Loss Attributable to Noncontrolling Interests | (1) | -0.1\% | (2) | -0.1\% | (3) | -0.1\% | (2) | 0.0\% |
| Net Earnings Attributable to Hasbro, Inc. | \$170 | 13.1\% | \$130 | 10.1\% | \$416 | 9.7\% | \$286 | 7.0\% |
| Diluted EPS | \$1.34 |  | \$0.98 |  | \$3.20 |  | \$2.17 |  |

## Condensed Consolidated Balance Sheets

| (\$ millions, unaudited) | Dec. 28, 2014 | Dec. 29, 2013 |
| :---: | :---: | :---: |
| Cash \& Cash Equivalents | \$893 | \$682 |
| Accounts Receivable, Net | 1,095 | 1,094 |
| Inventories | 340 | 349 |
| Other Current Assets | 392 | 356 |
| Total Current Assets | 2,719 | 2,480 |
| Property, Plant \& Equipment, Net | 237 | 236 |
| Other Assets | 1,576 | 1,686 |
| Total Assets | \$4,532 | \$4,402 |
| Short-term Borrowings | 252 | 8 |
| Current Portion of Long-term Debt | - | 428 |
| Payables \& Accrued Liabilities | 822 | 927 |
| Total Current Liabilities | 1,075 | 1,363 |
| Long-term Debt | 1,560 | 960 |
| Other Liabilities | 389 | 351 |
| Total Liabilities | 3,024 | 2,674 |
| Redeemable Noncontrolling Interests | 43 | 46 |
| Total Shareholders' Equity | 1,466 | 1,682 |
| Total Liabilities, Redeemable Noncontrolling Interests and Shareholders' Equity | \$4,532 | \$4,402 |

Condensed Consolidated Cash Flow Statements
Year Ended (\$ millions, unaudited) ..... Dec. 28,2014 Dec. 29, 2013
Net Cash Provided by Operating Activities ..... \$ 454 ..... \$401
Cash Flows from Investing Activities:
Additions to Property, Plant and Equipment ..... (113)(112)
Investments and Acquisitions, Net of Cash Acquired ..... 64
Other ..... 49(111)
Net Cash Utilized by Investing Activities ..... (0)5
Cash Flows from Financing Activities:
Net Proceeds from Borrowings with Maturity Greater than 3 Months ..... 560
Repayments of Borrowings with Maturity Greater than 3 Months ..... (425)
Net Proceeds from (Repayments of) Short-term Borrowings ..... 246
Purchases of Common Stock ..... (460)
Stock-based Compensation Transactions ..... 71(215)
Dividends Paid ..... (217)
Other ..... (7)(103)
Net Cash Utilized by Financing Activities ..... (231)
Effect of Exchange Rate Changes on Cash ..... (12)140
Cash and Cash Equivalents at Beginning of Year 682(156)
Cash and Cash Equivalents at End of Year ..... \$893(7)

## Supplemental Financial Data*

(\$ thousands, unaudited)

| Quarter Ended Dec. 28, 2014 | As Reported |  | Less Restructuring of Equity Method Investment \& Other Restructuring Charges |  | As Adjusted |  | \% Net Revenues |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Revenues | \$ | 1,298,593 |  | - | \$ | 1,298,593 | 100.0\% |
| Costs and Expenses: |  |  |  |  |  |  |  |
| Cost of Sales |  | 516,725 |  | - |  | 516,725 | 39.8\% |
| Royalties |  | 90,851 |  | - |  | 90,851 | 7.0\% |
| Product Development |  | 65,372 |  | - |  | 65,372 | 5.0\% |
| Advertising |  | 123,812 |  | - |  | 123,812 | 9.5\% |
| Amortization of Intangibles |  | 14,605 |  | - |  | 14,605 | 1.1\% |
| Program Production Cost Amortization |  | 11,344 |  | - |  | 11,344 | 0.9\% |
| Selling, Distribution and Administration |  | 252,335 |  | $(5,094)$ |  | 247,241 | 19.0\% |
| Operating Profit | \$ | 223,549 | \$ | $(5,094)$ | \$ | 228,643 | 17.6\% |
| Full Year Ended December 28, 2014 | As | orted |  | cturing of Method \& Other turing ges |  | djusted | \% Net Revenues |
| Net Revenues | \$ | 4,277,207 |  | - | \$ | 4,277,207 | 100.0\% |
| Costs and Expenses: |  |  |  |  |  |  |  |
| Cost of Sales |  | 1,698,372 |  | - |  | 1,698,372 | 39.7\% |
| Royalties |  | 305,317 |  | 2,328 |  | 307,645 | 7.2\% |
| Product Development |  | 222,556 |  | - |  | 222,556 | 5.2\% |
| Advertising |  | 420,256 |  | - |  | 420,256 | 9.8\% |
| Amortization of Intangibles |  | 52,708 |  | - |  | 52,708 | 1.2\% |
| Program Production Cost Amortization |  | 47,086 |  | - |  | 47,086 | 1.1\% |
| Selling, Distribution and Administration |  | 895,537 |  | $(6,094)$ |  | 889,443 | 20.8\% |
| Operating Profit | \$ | 635,375 | \$ | $(3,766)$ | \$ | 639,141 | 14.9\% |

## Supplemental Financial Data*

| (\$ thousands, unaudited) Quarter Ended December 29, 2013 | As Reported |  | Less Restructuring, Pension Settlement \& Curtailment, <br> Arbitration Award \& Product Related Charges |  | As Adjusted |  | $\frac{\text { \% Net Revenues }}{100.0 \%}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Revenues | \$ | 1,281,773 |  | - |  | 1,281,773 |  |
| Costs and Expenses: |  |  |  |  |  |  |  |
| Cost of Sales |  | 536,177 |  | $(1,661)$ |  | 534,516 | 41.7\% |
| Royalties |  | 95,351 |  | $(5,637)$ |  | 89,714 | 7.0\% |
| Product Development |  | 53,136 |  | (586) |  | 52,550 | 4.1\% |
| Advertising |  | 120,820 |  | - |  | 120,820 | 9.4\% |
| Amortization of Intangibles |  | 40,509 |  | $(19,736)$ |  | 20,773 | 1.6\% |
| Program Production Cost Amortization |  | 13,667 |  | - |  | 13,667 | 1.1\% |
| Selling, Distribution and Administration |  | 238,441 |  | $(9,074)$ |  | 229,367 | 17.9\% |
| Operating Profit | \$ | 183,672 | \$ | $(36,694)$ | \$ | 220,366 | 17.2\% |


| (\$ thousands, unaudited) Year Ended December 29, 2013 | As Reported |  | Less Restructuring, Pension Settlement \& Curtailment, <br> Arbitration Award \& Product Related Charges |  | As Adjusted |  | \% Net Revenues |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Revenues | \$ | 4,082,157 | \$ | - | \$ | 4,082,157 | 100.0\% |
| Costs and Expenses: |  |  |  |  |  |  |  |
| Cost of Sales |  | 1,672,901 |  | $(10,154)$ |  | 1,662,747 | 40.7\% |
| Royalties |  | 338,919 |  | $(63,801)$ |  | 275,118 | 6.7\% |
| Product Development |  | 207,591 |  | $(4,101)$ |  | 203,490 | 5.0\% |
| Advertising |  | 398,098 |  | - |  | 398,098 | 9.8\% |
| Amortization of Intangibles |  | 78,186 |  | $(19,736)$ |  | 58,450 | 1.4\% |
| Program Production Cost Amortization |  | 47,690 |  | - |  | 47,690 | 1.2\% |
| Selling, Distribution and Administration |  | 871,679 |  | $(32,547)$ |  | 839,132 | 20.6\% |
| Operating Profit | \$ | 467,093 | \$ | $(130,339)$ | \$ | 597,432 | 14.6\% |

## Supplemental Financial Data

2014 Restructuring of Equity Method Investment and Other Restruc turing Charges and 2013 Restructuring, Pension Settlement and Curtailment, Arbitration Award and Product Related Charges - by Segment

|  | Quarter Ended |  | Full Year Ended |  |
| :---: | :---: | :---: | :---: | :---: |
| (\$ thousands, unaudited) | $\begin{array}{r} \text { Dec. } 28, \\ 2014 \end{array}$ | $\begin{array}{r} \text { Dec. } 29, \\ 2013 \end{array}$ | $\begin{array}{r} \text { Dec. } 28, \\ 2014 \end{array}$ | $\begin{array}{r} \text { Dec. } 29, \\ 2013 \end{array}$ |
| International Segment | 6,079 | -- | 6,079 | -- |
| Entertainment and Licensing Segment | -- | -- | -- | 1,729 |
| Global Operations Segment | 984 | -- | 984 | -- |
| Corporate and Eliminations | $(1,969)$ | 36,694 | $(3,297)$ | 128,610 |
| Total Charges | \$5,094 | \$36,694 | \$3,766 | \$130,339 |

## Supplemental Financial Data*

## Quarter Ended



## Supplemental Financial Data*


*Net Earnings and Earnings per Share Excluding Restructuring of Equity Method Investment, Restructuring Charges, Pension Settlement Charges, Arbitration Award Charges and Benefit from Settlement of Tax Exams

## Hasbro's Franchise Brands



